



Consumer.gov – what to know and do Materials: Buying a Used Car

These materials support the Buying a Used Car Lesson plans. Included are:

- Partner Talk (low intermediate and above)
- Words to Know (basic / beginning)
- Screenshots of What It Is, What To Know, and What To Do
- Questions for Guided Reading 1
- Information Gap
- Questions for Guided Listening
- Buying a Used Car: Transcript
- Questions for Guided Reading 2
- What Should They Do?
- Vehicle Information
- Comparing Used Cars
- Two by Two

Partner Talk: Buying a Used Car

(low intermediate and above)

Teacher: Edit this handout to include only the 10-12 words you need or want to emphasize with your learners.

Word	Example Sentence	Partner Talk Sentence
annual percentage rate (APR)	The annual percentage rate, or APR, calculates all the costs to borrow money for one year.	
as is	If you buy a car as is, you will be responsible for any repairs.	
Buyers Guide	The Buyers Guide tells you important information about the car.	
dealer	A dealer often sells both new and used cars.	
dealership	A dealership may offer extended warranties on cars it sells.	
down payment	If you make a down payment, you can lower your monthly costs.	
extended warranty	An extended warranty may cost extra.	
financing	Compare the cost of financing from a dealership to the cost of a loan from a bank or credit union.	
inspect	Get a mechanic to inspect the car before you buy it.	
lender	A lender gives loans, or financing for large purchases.	
manufacturer	The manufacturer is the company that makes the car.	
portion	The dealer may pay a portion of repair costs if you find a problem.	
pre-approve	A lender can pre-approve a loan so you know how much you can spend.	
promise	Get all promises in writing from the dealer.	
recall	Manufacturers recall cars when they find safety problems.	
service contract	A service contract costs extra.	
trade in	If you trade in, you give the dealer your old car in exchange for a new one.	

Word	Example Sentence	Partner Talk Sentence
vehicle history report	A vehicle history report can tell you if a car has been in an accident.	
vehicle identification number	The vehicle identification number is unique to every car.	
warranty	A warranty covers certain repair costs and services.	