
Questions for Guided Listening

1. Where did Manuel find a car to buy?

2. What was different about the new financing agreement the dealer offered when he went back?

3. Why didn't Manuel want to accept the new agreement?

4. Who did Manuel say he would report the dealer to if the dealer didn't give his old car back?

5. What did the dealer do?

6. What should Manuel have done before car shopping?

Questions for Guided Listening: Answer Key

1. Where did Manuel find a car to buy?

At a local dealership.

2. What was different about the new financing agreement the dealer offered when he went back?

It had a higher rate and higher monthly payment.

3. Why didn't Manuel want to accept the new agreement?

He knew he couldn't afford it.

4. Who did Manuel say he would report the dealer to if the dealer didn't give his old car back?

The Attorney General

5. What did the dealer do?

The dealer canceled the contract and gave Manuel his old car back.

6. What should Manuel have done before car shopping?

He should have compared offers from several lenders and gotten financing before car shopping. He also should have gotten the deal in writing.
